IBM Emptoris Sourcing V10.0.1: Implementation Workshop

# Objective and Audience:

The objective of this 3-day workshop is to train attendees at a Junior Implementation Consultant level, ready to join Sourcing implementation projects run by IBM Emptoris Lab Services (also known as the Emptoris Professional Services Organization, PSO). The primary audience is new consultants, but the workshop will be useful to anyone wanting a solid understanding of the application and how to use or implement it.

Note: Those who have experience with Emptoris Sourcing will get reduced benefit from this workshop. This is NOT a “what’s new in V10” workshop.

# Delivery and Prerequisites:

The workshop can be delivered in a classroom or web-based environment. Fast and reliable internet access is required, plus basic training facilities (seating and projector) if a classroom setting is used.

The session consists of presentations, demonstrations, and lab exercises, with coverage of Best Practices as identified by PSO. Regardless of whether a classroom or the web is used, the hands-on exercises will be run on the same web-based environment (IRLP, IBM Remote Lab Platform) used for formal IBM Education classes for Emptoris. Presentations, demonstrations, and lab exercises will all be at the V10.0.1 level of Emptoris.

Emptoris Strategic Supply Management (SSM) and Virtual Supply Master (VSM) are not focus areas, but are covered to the extent needed to understand the administration of Sourcing.

The IRLP lab environment is accessed through Citrix, and it is helpful to install this in advance. Instructions will be provided. IRLP is a self-contained environment, and students do not need to install any software (except Citrix). For reference, here are the client requirements for using Sourcing V10.0.1 in a “real” environment:

* Microsoft Office 2003, 2007, or 2010
* Operating System: Windows 7 or 8 (or XP)
* Browser: IE 8, 9, or 10; Firefox 17, Google Chrome 20 or later. NOTE: For testing it is extremely useful to have two browsers operational, which allows simultaneous logins as different users.

Prior to attending, it is recommended that students with no previous Sourcing exposure take the following web-based courses: 6D13G, IBM® Emptoris® Sourcing: Overview (V8, V9); 6D17G, IBM® Emptoris® Sourcing: Request for Proposal (V8, V9); 6D22G, IBM® Emptoris® Sourcing: Buyer Survey (V8, V9). These take a total of about four hours. If later versions of these courses become available, they should be taken instead.

# Agenda Overview and Qualification:

Day 1 will begin with an overview of Emptoris in general and Sourcing in particular, followed by coverage of the key Sourcing concepts and terminology. We then focus on navigation and the RFI feature.

Day 2 will cover RFQ’s, RFP’s, Buyer Surveys, and Administration.

Day 3 will address Auctions and Reporting/Analytics. It will also have additional exercises, including a larger Case Study exercise.

Near the end of the workshop, a Qualification Test document will be distributed. Students wishing to be considered qualified to join PSO implementation projects will need to add their answers to the document and email it to the instructor by the Monday after the workshop. The passing grade is 80%.

# Schedule and Contact Information:

This workshop is scheduled occasionally, and also on demand. Minimum class size is negotiable, but in the range of five people, with a maximum of about 15.

Those interested in attending the workshop should contact Bill Wilkins ([wilkins@ca.ibm.com](mailto:wilkins@ca.ibm.com)). We may be able to combine individuals and small groups into one session.